

SERVICE OVERVIEW

RAPID SUCCESS EXPRESS (RSE)

OUR MISSION

Turbonomic's Hybrid Cloud Management Platform enables heterogeneous environments to self-manage and assure the performance of any application in any cloud. The mission of the Turbonomic Customer Success organization is to **ensure our customers have an incredible user experience and are maximizing the Performance, Cost Reduction and Compliance benefits of the Turbonomic Platform.**

KEY BENEFITS

- Maximize Turbonomic's value as a part of your operations and planning strategies
- Mitigate implementation risks by leveraging Turbonomic's expertise, proven methodologies and best practice configurations
- Accelerate time to value, proficiency, adoption and utilization for objective based outcomes
- Understand Turbonomic's capabilities and role in helping you make and automate key IT decisions
- Enhance knowledge and skills transfer with hands-on workshops
- More rapidly justify your business case and investment

OUTCOMES THAT MATTER

Turbonomic customers adopt our platform to accomplish standard and custom outcomes. Workload placement, sizing, decommissioning, migration enablement are just a few. While the Rapid Success service focuses on the core use case of VM compute and storage management, we want you to realize the most value for your investment. To compliment your initial deployment, please contact your Turbonomic representative to discover additional use case based services offerings we provide.

LEARN MORE

To learn more about Rapid Success and other service offerings from Turbonomic, please contact your local Turbonomic Representative or visit Turbonomic.com. To join the Turbonomic user community, visit greencircle.vmturbo.com

ABOUT TURBONOMIC

Launched in 2010, Turbonomic delivers a hybrid cloud management platform that enables on-premises and public cloud to self-manage in real-time, thereby assuring performance, lowering cost, and continuously ensuring compliance.

The Turbonomic patented decision engine curates workload demand to dynamically control resource supply, maintaining a perpetual desired state of application health. One of the fastest growing technology companies, Turbonomic is trusted by thousands of enterprises to simplify and accelerate their hybrid cloud journey.

CONFIDENTLY START YOUR TURBONOMIC JOURNEY

Turbonomic Customer Success (TCS) understands that in the modern Data Center, every second counts. Whether your vision for the Turbonomic platform is focused on scaling, placement, planning, application assurance or all of the above, our mission is focused on the velocity required to achieve your desired state.

Rapid Success Express (RSE) is a packaged service offering that provides a platform implementation based on leading practices to configure your investment and enable your staff to become functional operators. We take a one-on-one approach to deliver an interactive, hands on and operationally focused deployment experience. So that at the end of the engagement, your platform is prepared to meet the real world demands of your business.

The result? At the end of your RSE engagement, you walk away with the right deployment, documentation, staff enablement and confidence that the platform is prepared to meet your vision, value and with the velocity that ensures that every second counts.

STEPS TO SUCCESS

The end state objective for any Rapid Success engagement is to provide our customers with an operational platform that reflects your objectives. This is accomplished through a proven methodology that supports Turbonomic customers of all sizes.

Upon the completion of your pre-engagement checklist and confirmation of a start date, your TCS Consultant would follow these milestones to get your company off to a great start:

- Establish Deployment Readiness
- Installation based on leading practices
- Tune installation to environmental requirements
- Apply initial automation
- Enable your team for basic operation
- Documentation of end state