

SERVICE OVERVIEW

ADOPTION ENABLEMENT SERVICES

OUR MISSION

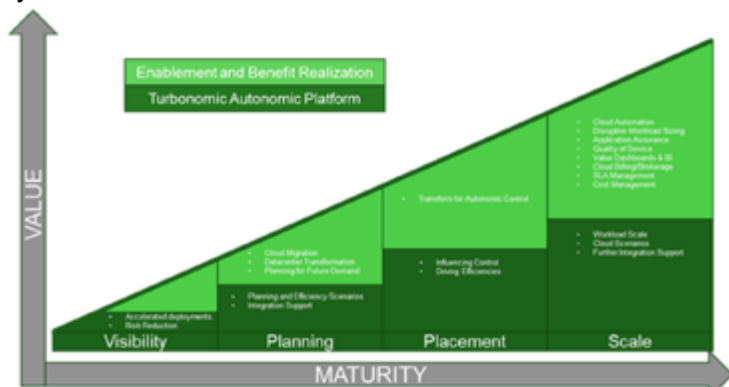
Turbonomic's Hybrid Cloud Management Platform enables heterogeneous environments to self-manage and assure the performance of any application in any cloud. The mission of the Turbonomic Customer Success organization is to **ensure our customers have an incredible user experience and are maximizing the Performance, Cost Reduction and Compliance benefits of the Turbonomic Platform.**

KEY BENEFITS

- Accelerate time to value, proficiency, adoption and utilization based on proven use cases
- Ensure deep and meaningful use of the Turbonomic Platform
- Expand Turbonomic's impact to IT with deeper integration

INTEGRATE AND CUSTOMIZE

The deeper the use and adoption of Turbonomic gets, the more important it is to integrate with the broader IT environment and at times custom integration is required. We understand that every customer is unique and Turbonomic Customer Success is ready to assist you along the way. To meet your value based objectives, rest assured that Turbonomic Customer Success has you covered.



LEARN MORE

To learn more about Rapid Success and other service offerings from Turbonomic, please contact your local Turbonomic Representative or visit Turbonomic.com. To join the Turbonomic user community, visit greencircle.vmturbo.com

EXPAND SUPPLY AND DEMAND

Ensuring visibility, planning, placement and scaling of workloads to meet business demands in a risk mitigated and cost managed state is no small task. It takes tools, teaming, planning and expert coordination for these functions to seamlessly enable operations. For owners of the Turbonomic platform, not only is autonomic workload optimization is a reality, we can do it in real time. It's only a matter of adoption and integration.

As the supply and demand decision engine for IT, the Turbonomic platform and Turbonomic Customer Success enables our customers to maximize the value of their investment through our adoption model, which is built on leading practices and years of experience. Turbonomic maintains a library of use cases that have been deployed across our 1,700 customers.

Common use cases deployed by top Turbonomic customers include:

- **Placement and Sizing** – Ensure proper placement and sizing for workloads based on demand to assure application performance without wasting precious resources.
- **Migrations (Cloud or On-Prem)** - Rapidly identify and quantify workloads, their requirements and determining where best to place them in a hybrid cloud environment
- **Workload Optimization** - Eliminated unneeded workload and storage in order to free up capacity for other uses
- **Capacity Management and Planning** - Proactively understand and manage capacity to ensure application supportive planning

Regardless of where your organization started their Turbonomic journey or if you are just getting started, be confident that Turbonomic Customer success has the depth of experience and leading practices based use cases to help you reach your vision of a supply and demand driven IT management experience.

ABOUT TURBONOMIC

Launched in 2010, Turbonomic delivers a hybrid cloud management platform that enables on-premises and public cloud to self-manage in real-time, thereby assuring performance, lowering cost, and continuously ensuring compliance.

The Turbonomic patented decision engine curates workload demand to dynamically control resource supply, maintaining a perpetual desired state of application health. One of the fastest growing technology companies, Turbonomic is trusted by thousands of enterprises to simplify and accelerate their hybrid cloud journey.